

RhySearch is Switzerland's leading research and innovation center in the fields of optical coatings, ultra-precision manufacturing, and the cross-cutting area of digital innovation. We conduct applied research and development in collaboration with high-tech companies and other research institutions, and are recognized by the State Secretariat for Education, Research, and Innovation (SERI) as a technology competence center of national importance. Our facilities, machinery, and measurement technology make us unique in Switzerland.

For our Ultra-Precision Manufacturing Lab (UPM Lab), we are seeking a

Senior Scientist for Technology Transfer & Research Collaborations (a)

a highly motivated and results-oriented individual with a scientific background in manufacturing technology. With your passion for innovation at the intersection of research and industry, you will be committed to actively shaping and expanding the future of our department together with the team.

Your Responsibilities

- Helping to shape the UPM Lab's strategy and market development
- Developing new business opportunities by identifying and developing innovative project ideas, as well as drafting project proposals and successfully securing projects
- Establishing and expanding customer and technology partnerships, as well as maintaining contacts with companies and scientific institutions
- Utilizing and expanding your network to foster strong relationships with key stakeholders, clients, and industry players
- Representing RhySearch at industry events and networking activities
- Working closely with our internal technical teams to offer customers tailored solutions
- Monitoring market trends, competitor activities, and customer needs to support strategic decision-making

Your Profile

- A degree in a technical field related to manufacturing technology, ideally with a Ph.D.
- At least 3–5 years of experience in business development, sales, or key account management, ideally in the field of innovation or technology transfer
- Proven track record in successfully acquiring, applying for, and managing research projects
- In-depth knowledge of the funding landscape in Switzerland and the EU
- Strong network within industry and academic research; industry experience is a plus
- A proactive, independent, and results-oriented approach to work, as well as strong negotiation skills
- Fluency in German and English; knowledge of French is a plus
- Willingness to travel for project acquisition and networking purposes

For this position, you bring strong teamwork skills and excellent communication abilities, as well as a passion for collaborating with diverse personalities. Together with us, you will actively shape the future of our UPM Lab, thereby strengthening our visibility and expertise.

If this sounds like you and you see yourself as a good fit for our team, please send your application electronically to Danijela Djordjevic, Head of Finance and Human Resources (jobs@rhysearch.ch). Thomas Liebrich, Head of UPM Labs, will be happy to answer any questions you may have by phone at +41 81 755 49 62 or by email at thomas.liebrich@rhysearch.ch.