



Innovation has always been the driving force at VAT since the company was founded 50 years ago. This has made us the world leader in vacuum valves and vacuum sealing technology. This pioneering spirit motivates us daily to meet our customers' requirements with enthusiasm. Together with our employees, we stand for passion, innovation and quality. VAT is headquartered in Haag (Switzerland) and employs approximately 2 000 people worldwide. It has production centers in Haag (Switzerland), Penang (Malaysia) and Arad (Romania) as well as a production facility in Xinwu (Taiwan).

GSE Europe Region Sector Manager, m/w (100%)

Location Haag | Switzerland

Are you someone who can manage complex customer relationships? Or are you looking for the next step with more responsibility? Do you want to be involved in generating the strategy for a global business unit? Then we are looking forward to getting to know you as an experienced and versatile manager.

Your responsibilities:

- Work with the GSE BU management to define the strategic priorities in the European region for GSE
- Interface and develop strategic relationships with the largest GSE customers based in Europe to strategically grow the business both in Europe and worldwide
- Work together with the European sales team to grow the Global Services Business and execute the GSE strategy in Europe
- Interface with other regional sector managers to market and sell GSE products to the largest customers throughout the GSE worldwide network
- Find new business opportunities and help launch the development new products for GSE, especially new product upgrades and retrofits of valves in the field

Your qualifications:

- Proven customer relationship building experience
- Experience in both selling and product management preferred
- Engineering degree or equivalent experience in technical sales positions
- Ability to manage in a matrix organization and build relationships with members of several teams
- Outstanding organizational skills and the ability to close projects and sales in an efficient manner
- Great presentation skills to get across important strategic messages

How we are:

- Dynamic company, with a challenging and varied field of activity in which you can develop yourself
- Good training and a motivated team, so that you are successful and have fun
- Flat hierarchies and short decision-making processes
- Opportunity to contribute your own ideas to the development of the company
- Further information about our company at www.vatvalve.com

We are looking for someone to take the challenge of growing a constantly developing service portfolio. Driving the sales of spare parts, consumables, repair, and valve upgrades needs someone with good entrepreneurial skill sets.

Are you that someone? Then we look forward to receiving your **electronic application to Joeseeph Haggerty**, j.haggerty@vat.ch